1. Achieved and sustained consistent revenue streams with $[Amount]+ book of business by regularly servicing accounts and connecting with customers to promote new products.
2. Expanded YOY revenue by $[Number] since [Timeframe], resulting in [Number]% increase.
3. Used [Technique] and [Technique] to produce more than [Number] fresh leads each [Timeframe] and maintained solid [Number]% conversion rate.
4. Demonstrated products and specific features at customer locations and special events.
5. Contacted customers and prospects to generate new business for [Type] projects to achieve company goals.
6. Interacted with problematic accounts, helping to build lasting rapport and boosting revenue opportunities.
7. Developed new business by networking with prospects and valuable customers at [Type] and [Type] events.
8. Achieved [Timeframe] sales goals by promoting [Product or Service] and enrolling clients by explaining programs and services to interested individuals.
9. Exceeded sales goals by [Number]% to increase revenue and facilitate selling of [Product or Service].
10. Updated sales strategies and marketing channels to increase overall profitability by [Number]%.
11. Cold-called leads and closed [Number] sales over [Timeframe].
12. Upsold and closed customer sales by driving product benefits around client needs and increased revenue from $[Number] to $[Number] in [Timeframe].
13. Maintained routine communication with clients to assess overall satisfaction, resolve complaints and promote new offerings.
14. Consulted with [Type] specialists to establish new business partnerships through exploratory and informative meetings focused on value and benefits of device solutions.
15. Worked alongside retail representatives to boost sales by enhancing product presentations and advertising collateral.
16. Used consultative sales approach to understand and meet customer needs.
17. Evaluated inventory and delivery needs, optimizing strategies to meet customer demands.
18. Resolved all issues efficiently and enhanced customer satisfaction ratings from [Number]% to [Number]% in [Timeframe].
19. Expanded [Company]'s book of business by [Number]% over [Timeframe] by [Action] and [Action].
20. Serviced existing accounts on regular basis to maximize revenue.